Bookings
You may decide to have a ‘first come, first pitched’ policy.

However, if you decide to take bookings you need to find a way to reserve pitches and decide if you want to have deposits or have cancellation fees.

Need to consider if want to take bookings by telephone/email or a website booking system.

Payment
Payments can span from an honesty box, to you collecting the fees in person or digital means.

Digital payments can be made by card machines or email links or even text payments.

For more Information
- Local SAC Consulting office
- Camping and Caravanning Club
- Caravan and Motorhome Club
- The Motor Caravanners’ Club

www.sac.co.uk

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**Introduction**

The Crofting counties have seen an increase in caravan and motorhome visitors. Is this an opportunity for your croft or common grazing?

This leaflet goes through practical things to consider, to help you decide if you want to diversify and what preparations you may need.

**Planning**

Depending on the scale of your caravan park then various planning restrictions apply.

A good guide is ‘Airigh – Highland Motorhome Stopover Sites’.

There are exemptions for parking for up to 3 vehicles and if you provide parking for up to 5 vehicles you can apply to be classed as a ‘certified location’ via a club.

- Camping and Caravanning Club
- Caravan and Motorhome Club
- The Motor Caravaners’ Club

If you want a bigger site you need full planning.

**Siting**

There are a variety of sites possible from a well drained field to a bespoke hardstanding. Consider if you have the skills/equipment to help bogged motorhomes also consider that many motorhomes can be more expensive than croft tractors!

**How expensive would it be to get water on the site?**

If you want to provide Electrical Hook Ups (EHUS) your location will impact on the cost of an electricity connection.

Visitors enjoy a view and peace and quiet but also want to be close to amenities. If far from shops could you consider a farm vending machine on your site. If the site is on a working croft make sure you tell visitors your story as it will enrich their experience.

**Waste Disposal**

This is the most difficult aspect to plan.

If you are near waste disposal facilities you can operate a site with no waste facilities but this is probably not very common.

If your site is on the mains sewage this could make disposal systems easier to install. Please note that most chemicals used are not compatible with septic tanks.

Therefore, if you do need to install a waste tank you will need to calculate the costs of regular emptying.

There are eco-friendly chemicals that are safe for septic tanks but the industry would need to move before this is viable in the future.